

	<i>Posting Date</i>	May 30, 2008	
<i>Job Title</i>	Team Leader, Defined Contribution Pensions		
<i>Practice</i>	Retirement Strategies		
<i>Location</i>	Calgary or Toronto		

Primary Duties

Description of duties & responsibilities:

- Providing consulting services and senior technical support on a range of large and medium sized client accounts;
- Working closely with the Team Leader, Eastern Region on joint and shared projects;
- Anticipate client issues, needs or concerns and proactively develop solutions to meet those needs;
- Assisting with marketing, sales and product development activities;
- Providing technical and team leadership;
- Providing guidance, mentoring and support to Pension and Investment Consulting staff as they serve their clients;
- Providing leadership on Defined Contribution projects;
- Acting as a role model for technical excellence, ensuring adherence to technical, professional and ethical standards;
- Making and/or assisting in effective oral presentations to clients, prospects or industry seminars, as part of team or individually;
- Continually reviewing client accounts and relationships and recommending ways to enhance the value Aon brings to the client based on a deep understanding of the client's business and insight into industry trends.

Qualifications and Experience

Minimum education required:

- University education: Degree in Business Administration, Commerce or Mathematics; MBA preferred;
- CFA / FSA / FCIA designations an asset.

Minimum work experience required:

- 10 years progressive experience in a pension consulting, plan sponsor or insurance environment;
- Previous experience working with Capital Accumulation Plans such as Defined Contribution pension plans and Group RRSP's and DPSPs.

Special skills required:

- Demonstrated ability to lead business development activities and projects;
- Excellent client relationship management skills;
- Provide coaching, mentoring to staff, in addition to the hiring of staff, when required;
- Strong project management skills;
- Demonstrated problem-solving and analytical skills in developing solutions for complex client/business issues;
- Strong team leadership and management skills;
- Excellent communications skills;
- Team player with strong interpersonal skills.

To apply please email hr@aon.ca

We thank all applicants for their interest in Aon. Only those selected for interview will be contacted.

