

Client Relationship Manager Sought HNW Business Development

Leon Frazer & Associates Inc requires a senior, experienced individual to join our private client team in Western Canada to develop new business.

The successful candidate will find and develop new client relationships, service existing clients and participate in all aspects of our business pertinent to meeting our client's needs in British Columbia and Alberta.

Candidates with many of the following attributes will be considered:

- **Currently is managing, or has developed, a significant private client base**
- **May be a portfolio manger but must be currently providing IC services to clients**
- **Wishes to grow their income in direct fashion by attracting clients to Leon Frazer and by becoming a member of our management team**
- **Has demonstrated the ability to attract and service clients with investment assets of \$1 million and greater**
- **Has earned their CFA designation and is registered with the securities commission, or has equivalent qualifications and experience**
- **Has complementary financial planning, tax and estate or trust knowledge**
- **Has knowledge of the advisory business**

Leon Frazer & Associates Inc. was founded in 1939 and provides value oriented, personalized investment services to private individuals, their businesses and families. The firm has assets under management in excess of \$1.8 billion. Leon Frazer is owned by Jovian Capital Corporation, a Canadian firm with assets under management in excess of \$12 billion.

The Vancouver office of Leon Frazer & Associates Inc. services the Western Canadian client base. This is a thriving enterprise with a complement of several individuals operating in conjunction with our counterparts in Toronto.

Bright, friendly, serious individuals are encouraged to consider joining us in this dynamic growth opportunity. Incentive oriented compensation, with a full range of benefits, will be offered to successful applicants.

Direct initial contact by telephone only please

Doug Hoover – Vice President, Client Services & Business Development

604-844-2893 or toll free at 1-866-266-4730



Leon Frazer & Associates Inc.
INVESTMENT COUNSEL